

BUSINESS AND MANAGEMENT

short courses



Leadership and Management

Awarding organisation: ATHE

Unit level: 6

Unit code: H/615/2706

GLH: 60

Credit value: 15

Unit grading structure: Pass/Merit/Distinction

Assessment guidance: To achieve this unit, learners must achieve the learning outcomes and meet the standards specified by the assessment criteria for the unit.

Additional assessment guidance is provided on the ATHE sample assignment brief.

In order to achieve this unit, the learner will need to demonstrate a full understanding of the concepts of leadership and management, the difference between them and how they are used in organisations. The work must be illustrated with exemplar material from research and where possible from the learner's practical experience in employment, as a learner and from working in teams.

Unit aims

The aim of this unit is to enable the learner to understand the role of leadership and management in organisations; and the use of leadership and management skills to improve organisational performance.

Learning outcomes

The learner will:

Assessment criteria

The learner can:

Pass

Merit

Distinction

1. Understand strategic leadership and management in organisations

1.1 Analyse strategic leadership and its links to management in organisations

1.2 Evaluate key leadership and management theories

1.3 Explain how leadership and management styles should change to meet the needs of different situations found in organisations

1 M1 Assess the impact that theories of leadership and management may have on strategic decision making

2. Understand how to improve organisational performance through the application of relevant leadership and management skills

2.1 Analyse the skills which are needed by strategic leaders and managers to improve organisational performance

2.2 Analyse key motivational theories and how they may influence organisational success

2.3 Analyse the contribution of performance management techniques in organisational processes

2 M1 Assess the qualities and skills of a named leader in achieving organisational success

2 D1 Evaluate how specific organisations use motivation in improving organisational performance

3. Understand how leaders and managers utilise teams in improving organisational performance

3.1 Explain the development of teams

3.2 Analyse the characteristics of high performance teams

3.3 Evaluate the role of the team leader in creating high performance teams

3 M1 Analyse the challenges of developing effective virtual teams

3 D1 Evaluate the importance of using different types of teams to achieve the required outcomes of a project

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Learning outcomes

The learner will:

Assessment criteria

The learner can:


Pass

Merit


Distinction

3.4 Assess the impact of teams on organisational performance

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